1: Cohen E-4,5 (1956-1965) 1967 MS14 Kanuri MS14



man and can well afford his car, chauffeur, and new cement-block compound with electricity and running water. Besides the scale of his operation which is quite large relative to Bornu enterprise in general, his way of organizing things is also typically Kanuri. Instead of an office building with secretaries, dictaphones, telephones, the uncle has built up a series of relationships among a set of dependents. These relationships are modelled on and grew out of exactly the same kinds of relations that exist in the Kanuri father-son relationship within a Kanuri household.

The remainder of Bornu trade is handled through a system of small and large companies. The large companies are European in origin, and until a few years ago each handled as much of the trade as possible. Today these large enterprises are increasingly African staffed, usually with southern Nigerians, and each tends to specialize in a few particular lines of the export-import trade. Besides these large enterprises there are small "canteens" (stores) run by Levantine traders and now increasingly by Kanuri traders themselves. These shops obtain stocks from the larger companies and sell to both consumers and wholesalers who hope to sell in smaller quantities.

In recent years the pattern of local economic life has changed but little. However, in the Bornu economy as a whole several new lines of development have started that are a far cry from the past. To the north of the capital city of Maiduguri in an area marked "industrial" on the provincial engineer's maps there is now a modern ground-nut oil mill and further to the east of this a large modern abattoir. In future years food processing and even manufacturing plants will appear in this area of the city. Secondly, the capital city itself is experiencing a building boom as the wealthy replace old mud houses with new ones made of concrete block. This plus the continual expansion of government buildings has produced a lucrative building trade. The local Bornu emirate government has in the past few years decided to spread its contracts out among many aspiring young building contractors, thus producing not one or two large companies but a growing number of small entrepreneurs who are gaining experience in business. This has also led to a local expansion of the concrete block industry which can easily be set up along the river where the sand is available and hand labor can be used in conjunction with cheap steel molds for making the concrete block.

Finally wealthy Kanuri men in the political system and in trade are beginning to look at the possibilities of investment as a form of wealth production. Some are buying property in the city for the rent income, or building on the land and then renting it; others or sometimes the same men are buying up adjoining small farms to the southeast of the city and turning them into mango and lemon orchards. One of these has even invested in a concrete block house at the back of his orchard that he intends to turn into a modern chicken farm with imported hens and roosters from the United States.

All of these developments seem to point away from household economy toward wages, urbanization, and the impersonality of western society in its workaday life. Will it happen? When will it happen? These are questions upon whose answer rests an entire way of life, for today the Bornu economy is essentially as described in this chapter yet these roots of change are growing points that are encouraged by the national and local leaders and by the western educational system. How much they will in fact transform the local life is a matter for future research.